Board of Directors December 12th, 2024, 2–4 p.m. Center for Innovation

- 1. Call Meeting to Order (2 p.m.)
- 2. Introductions and Roll Call
 - a. Identification of any actual or perceived conflicts of interest
- 3. Public Comment
- 4. Approval of Agenda
- 5. Approval of Consent Agenda (2:10 p.m.)
 - a. November 2024 Minutes
 - b. November 2024 Financial Statements
- 6. Public Presentations & Engagement with Non-RHA Entities (2:15 p.m.)
 - a. Proposition 123 Area Median Incomes Rental vs. Ownership Update by Emily
 Lashbrooke, Pagosa Springs Community Development Corporation (15 min.)
 - b. Housing Needs Assessment Update by Root Policy (30 min.)
- 7. Alliance Updates (3:00 p.m.)
- 8. RHA Updates (3:10 p.m.)
 - a. Proposition 123 Rock Creek Funding Application
 - b. Catalyst Revolving Loan Fund
 - c. Catalyst Fund Round 4
 - d. DOLA Capacity Grant
- 9. Public Hearing (3:25) p.m.
 - a. Public Hearing for the 2025 Proposed Budget

RHA Agenda

Board of Directors December 12th, 2024, 2–4 p.m. Center for Innovation

10. Decision Items (3:30 p.m.)

- a. Resolution 2024-05 Budget Adoption & Appropriation 2025
- b. RHA Director Role
- c. 2025 Proposed Meeting Schedule

11. Member Updates (3:45 p.m.)

(5 min. or less each)

- a. Member at Large
- b. Town of Ignacio
- c. Town of Bayfield
- d. City of Durango
- e. La Plata County

12. Adjournment

Minutes of a Meeting of the Board of Directors of La Plata County Regional Housing Alliance.

1. Call to Order

A meeting of the Board of Directors (the "Board") of La Plata County Regional Housing Alliance [RHA], was held on Thursday, November 14th, 2024, commencing at approximately 2:00 pm at the Durango Chamber of Commerce conference room located at 2301 Main Avenue, Durango, Colorado 81301.

2. Introductions and Roll Call

The following directors, constituting a quorum, were present in person or by Zoom. Patrick Vaughn presided as Chairman of the meeting; A quorum of the Board being present and called the meeting to order at 2:00 pm.

Attendees:

- Chair Patrick Vaughn, Member at Large
- Vice-Chair, Marsha Porter-Norton, La Plata County Commissioner
- Secretary, Mark Garcia, Town of Ignacio Manager
- Clark Craig, Town of Ignacio Mayor
- Mike French, City of Durango Prosperity Officer

- Kevin Hall, La Plata County Deputy Manager (online)
- Brenna Morlan, Town of Bayfield Trustee
- Kathleen Sickles, Town of Bayfield Manager
- Gilda Yazzie, City of Durango Councilor (online)

Others present:

- Sarah Tober, EDA
- Jessie Christiansen, EDA
- Eva Henson, EDA Contractor
- Pam Moore, HomesFund
- Shirley Diaz, DOLA
- Andrew Atchley, DOLA (online)
- Liza Tregillus, public

Conflicts of Interest - no conflicts of interest were disclosed.

3. Public Comment - none at this time.

4. Approval of Agenda

• Upon motion duly made by Director Craig and seconded by Director Garcia, it was unanimously **RESOLVED**, that the agenda for the meeting of the Board held on November 14, 2024, in the form provided to the Directors in advance of this meeting, is hereby approved.

5. Approval of Consent Agenda

a. September 2024 Minutes Approval

• Upon motion duly made by Director Garcia and seconded by Director Craig, it was unanimously **RESOLVED**, that the minutes of the meeting of the Board held on September 12, 2024, in the form provided to the Directors in advance of this meeting, is hereby approved.

b. September & October 2024 Financial Statements Approval

• Upon motion duly made by Director Garcia and seconded by Director Craig, it was unanimously **RESOLVED**, that the September and October 2024 Financial Statements, in the form provided to the Directors in advance of this meeting, are hereby approved.

6. Public Presentations & Engagement with Non-RHA Entities

a. Update from Project Moxie/Jenn Lopez

- Director Garcia noted that the Rock Creek project evaluated the Land Trust model as well as deed restrictions and expressed a desire for the RHA to continue to explore the Land Trust concept in the future.
- Vice-Chair Porter-Norton commented that the RHA isn't ready for land trust/land banking yet due to capacity, funding, sources, staffing, and focus on the DOLA Capacity Grant deliverables/activities as a priority. Director Garcia and Director Clark agreed. She also suggested Emily Lashbrooke, Pagosa Springs Community Development Corporation, provide an update to the board at the upcoming December meeting regarding Proposition 123 and challenges

with Area Median Income limits associated with rental vs. ownership developments.

- Director French also commented that development pipelines need to have a spectrum of Area Median Incomes and price points as there isn't any for-sale entry-level product on the market and earners are finding themselves renting and not being able to purchase in Durango.
- Jenn Lopez, with Project Moxie, provided an update on their DOLA Capacity Grant deliverables/activities and specifically focused on deed restrictions, in conjunction with HomesFund, to develop resale controls that work with new state guidelines, identify costs associated with administering the program including legal review, and education for local governments. She suggested a work session with the board in January and to help prepare will send out questions in advance. Engagement with the community in the coming months will also occur.

b. Update from Andrew Atchley, DOLA on Land Banking and Community Land Trusts

- Andrew Atchley, housing development manager with Division Housing and Founder of the Rio Grande Community Trust, shared the following updates:
 - The Rio Grande Community Trust (land trust) was incorporated in 2022, received 501c3 status to fill a need for an agency focused on affordable home ownership.
 - Community Land Trusts are strong vehicles to ensure long term affordability. They typically retain ownership of the land while Home Buyers purchase home improvements and enter ground leases with monthly payments. However, Home Buyers have all the rights of homeownership.

- In his opinion, the RHA needs to have a full-time paid employee to pursue building a community land trust.
- Vice Chair Porter-Norton commented that we're not ready for this. The RHA doesn't have a sustainable funding source. We are not developers; we are "catalyzers." The RHA needs to walk before it can run, and it begs the question—should the RHA pursue private funding to chase grants?

7. Alliance Updates

Ms. Sarah Tober provided a brief verbal update on the Alliance, including two new board members and one additional seat will be filled soon. The Alliance Summit will be on 9/11/25 with a "Rooted" theme.

8. RHA Updates

Ms. Sarah Tober provided a brief verbal update on the following:

- **a. Housing Colorado Conference -** created inspiration and desire to continue representing La Plata County at future conferences.
- **b. Catalyst Revolving Loan Fund** one distribution to Pine River Commons complete and still working with Ignacio Housing Authority before funding can be made. Meeting with Region 9 next week to keep things progressing.
- **c.** Catalyst Fund Round 4 was extended through November 21st. One application has been received and seeking more.
- **d. Housing Needs Assessment -** Root Policy needs help with responses, an email from Ms. Tober was sent to RHA board members previously to spread the word. Root Policy will present results in December.

- **e. DOLA Capacity Grant -** this is coming along, it's complex in the reporting and compliance standards.
- **f. RHA Director Role -** job description updates including the Alliance, posted on the website and applicants would be presented to the board. Eva Henson is the only applicant so far. Director Garcia suggested keeping closure date through November 25th so board can make a decision in December.

9. Decision Items

a. 2025 SOW/Contracts/IGA Escalator (Amendment)

- Chair Vaughn initiated a discussion regarding The Alliance Professional Services Agreement Exhibit Scope of Work in the board packet and noted changes from last year. The updated Scope of Work accounts for DOLA required grant match for the Director role. Each jurisdiction has approved the IGA Escalator Amendment and therefor, may execute with signatures.
- Upon motion duly made by Chair Vaughn and seconded by Director Morlan, it was unanimously **RESOLVED**, the Board of Directors approved all three items (2025 SOW/Contracts/IGA Escalator Amendment).

b. 2025 Budget

• Vice Chair Porter-Norton requested clarification on Catalyst Revolving Loan Fund missing expenses. Carolyn Moller (RHA Accountant) responded that we are not expected to have any expenses this year. The asset is a balance sheet item, not on budget. A public hearing will occur in December to discuss the 2025 budget and the RHA Board will vote in the December meeting.

c. 2025 Housing Summit Date

- Ms. Sarah Tober initiated a discussion regarding approval of a date for the 2025 Housing Summit.
- Upon motion duly made by Director Craig and seconded by Director Garcia, it was unanimously **RESOLVED**, that the Board of Directors approved the 2025 Housing Summit to be on Tuesday, April 29, 2025.

10. Member Updates

Member Updates were presented. No formal action was taken or required.

- a. Member at Large RHA Pat Vaughn (no update)
- b. Town of Ignacio Mark Garcia
- c. Town of Bayfield Katie Sickles
- d. City of Durango Mike French
- e. La Plata County Kevin Hall

Public comment: Liza Tregillus - the HomeShare program has launched and is working with Region 9. Distributed business cards to the board to share in community.

Adjournment

There being no further business, the meeting was adjourned at approximately 3:41 pm by Chair Vaughn.

Signed: Patrick Vaughn, RHA Board Chair:	
Signed: Sarah Tober, Secretary of Meeting:	



Stmt of Assets, Liabilities & Net Assets As of November 30, 2024

		TOTAL	
	AS OF NOV 30, 2024	AS OF NOV 30, 2023 (PY)	CHANG
ASSETS			
Current Assets			
Bank Accounts			
1000 TBK Operating Account	282,021	252,741	29,28
1025 Bank of CO Money Market	252,239		252,23
Total Bank Accounts	\$534,260	\$252,741	\$281,51
Other Current Assets			
1400 Prepaid Expenses	0	0	
1400.1 Prepaid Liability Insurance	131	141	-1
1400.4 Prepaid Office Expense	1,378	0	1,37
Total 1400 Prepaid Expenses	1,508	141	1,36
1510 Note Receivable - Bayfield Haga	700,000		700,00
1514 Interest Receivable - Bayf Haga	3,573		3,57
Total Other Current Assets	\$705,081	\$141	\$704,94
Total Current Assets	\$1,239,341	\$252,882	\$986,45
Other Assets			
1700 Lease Deposit	350	350	
Total Other Assets	\$350	\$350	\$
TOTAL ASSETS	\$1,239,691	\$253,232	\$986,45
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable	\$370	\$5,632	\$ -5,26
Other Current Liabilities			
2072 Accrued Expense - Loan Servicing	510		51
Total Other Current Liabilities	\$510	\$0	\$51
Total Current Liabilities	\$880	\$5,632	\$ -4,75
Total Liabilities	\$880	\$5,632	\$ -4,75
Equity			
2050 Beginning Net Assets	0	0	
2053 Unrestricted Net Assets	222,265	221,788	47
2054 Reserved for Emergencies	6,576	1,267	5,30
Net Income	1,009,969	24,545	985,42
Total Equity	\$1,238,811	\$247,600	\$991,21
TOTAL LIABILITIES AND EQUITY	\$1,239,691	\$253,232	\$986,45

Regional Housing Alliance of La Plata Co. Revenue & Expenses Budget Performance January - November 2024

Total

			dget YTD, mended	% of	Annual Budget,	
	Act	ual YTD	ine 2024	Budget	nended	Notes
Income						
3000 Unrestricted Revenues						
3100 IGA Member Contribution Revenue						
3101 City of Durango		72,000	72,000	100.00%	72,000	
3102 La Plata County		173,850	173,850	100.00%	173,850	
3103 Town of Ignacio		4,500	4,500	100.00%	4,500	
3104 Town of Bayfield		11,250	11,250	100.00%	11,250	
Total 3100 IGA Member Contribution Revenue	\$	261,600	\$ 261,600	100.00%	\$ 261,600	
3118 Interest Income - RLF		4,169	0		0	accrued loan interest
3121 Interest Income - Bank Accounts		13,090	8,277	158.16%	8,300	Bank of CO account interest
3122 Sponsorship/Donation		21,000	21,000	100.00%	21,000	Summit
3133 Fee For Service		2,741	2,206	124.26%	2,206	Summit
Total 3000 Unrestricted Revenues	\$	302,600	\$ 293,083	103.25%	\$ 293,106	
3001 Temp Restr Operating Revenues						
3090 Catalyst Revolving Loan Revenue		938,553	938,553	100.00%	963,553	
Total 3001 Temp Restr Operating Revenues	\$	938,553	\$ 938,553	100.00%	\$ 963,553	
3900 Grant Revenue						
3920 State & Local Grants		24,970	0		0	CHFA for Housing Needs Assessment
Total 3900 Grant Revenue	\$	24,970	\$ 0		\$ 0	
3910 Grants - Inkind		29,769	51,306	58.02%	64,133	DOLA Capacity Grant via LPEDA
Total Income	\$	1,295,892	\$ 1,282,942	101.01%	\$ 1,320,792	
Gross Profit	\$	1,295,892	\$ 1,282,942	101.01%	\$ 1,320,792	
Expenses						
4004 Matching Grants Distributed		7,442	5,000	148.84%	12,827	RHA Match to DOLA Capacity grant
4009 Grant Project Exp - In Kind		29,769	0		0	DOLA Capacity Grant via LPEDA
4011 Bank Charges, Processing Fees		43	0		0	
4015 Client Loan Expenses		510	0		0	accrued loan servicing
4080 Liability Insurance		1,406	1,409	99.81%	1,537	-
4119 Marketing/Outreach		14,863	15,000	99.09%	15,000	Summit
4122 Office Expense		1,576	1,421	110.95%	1,500	
4315 Professional Services		0	0		0	
4005 Prof Serv Audit Fees		9,008	8,500	105.97%	8,500	
4322 Prof'l Services- Legal Fees		5,506	3,208	171.61%	3,500	
4323 Prof'l Services- Website		0	1,144	0.00%	1,248	
4325 Prof'l Services- Marketing		0	0		0	
4394 Prof'l Services-Hsng Strategy		163,417	188,167	86.85%	242,133	
4398 Prof'l Services - Admin Fee		21,927	21,927	100.00%	23,920	
4399 Prof'l Services-Housing Assess		23,314	0		25,000	
Total 4315 Professional Services	\$	223,171	\$ 222,946	100.10%	\$ 304,301	
4340 Rent		3,850	3,850	100.00%	4,200	
4360 Telephone & Internet		470	275	171.02%	300	
4379 Training		2,822	4,000	70.55%	4,000	
6240 Miscellaneous		0	953	0.00%	1,040	
Total Expenses	\$	285,922	\$ 254,853	112.19%	\$ 344,705	
Net Operating Income	\$	1,009,969	1,028,088	98.24%	\$ 976,087	
Net Income	\$	1,009,969	\$ 1,028,088	98.24%	\$ 976,087	

Revenue & Expenses by Project

January - November, 2024

	\$944,274	\$1,656	\$8,817	\$55,222	\$1,009,969
NET OPERATING INCOME	\$944,274	\$1,656	\$8,817	\$55,222	\$1,009,969
Total Expenses	\$510	\$23,314	\$14,389	\$247,709	\$285,922
4379 Training				2,822	\$2,822
4360 Telephone & Internet				470	\$470
4340 Rent				3,850	\$3,850
Total 4315 Professional Services		23,314		199,857	\$223,171
4399 Prof'l Services-Housing Assess		23,314			\$23,314
4398 Prof'l Services - Admin Fee				21,927	\$21,927
4394 Prof'l Services-Hsng Strategy				163,417	\$163,417
4322 Prof'l Services- Legal Fees				5,506	\$5,506
4005 Prof Serv Audit Fees				9,008	\$9,008
4315 Professional Services				,	\$0
4122 Office Expense			,	1,576	\$1,576
4119 Marketing/Outreach			14,346	517	\$14,863
4080 Liability Insurance	310			1,406	\$1,406
4015 Client Loan Expenses	510		70		\$510
4011 Bank Charges, Processing Fees			43	29,709	\$43
4009 Grant Project Exp - In Kind				29,769	\$29,769
Expenses 4004 Matching Grants Distributed				7,442	\$7,442
GROSS PROFIT	\$944,784	\$24,970	\$23,206	\$302,931	\$1,295,892
3910 Grants - Inkind Total Income	\$944,784	\$24,970	\$23,206	29,769 \$302,931	\$29,769 \$1,295,892
3900 Grant Revenue		24,970		00.700	\$24,970
	3 30,333	04.070			\$938,553
3090 Catalyst Revolving Loan Revenue Total 3001 Temp Restr Operating Revenues	938,553 938,553				\$938,553 \$938,553
3001 Temp Restr Operating Revenues	000 550				\$0 \$000 FF0
Total 3000 Unrestricted Revenues	6,232		23,206	273,162	\$302,600
3133 Fee For Service	0.000		2,206	535	\$2,741
3122 Sponsorship/Donation			21,000		\$21,000
3121 Interest Income - Bank Accounts	2,063		_,	11,027	\$13,090
3118 Interest Income - RLF	4,169				\$4,169
3100 IGA Member Contribution Revenue				261,600	\$261,600
3000 Unrestricted Revenues					\$0
Income					
	CATALYST RLF	NEEDS ASSESS	SUMMIT	UNRESTRICTED	TOTAL

Revenue & Expense Transaction Detail

November 2024

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Income	e/Expenses							
Income								
3000 Unrestri	cted Revenues							
3118 Interes	t Income - RLF							
11/30/2024	Deposit			Catalyst RLF		1025 Bank of CO Money Market	595.81	595.81
11/30/2024	Journal Entry	24031		Catalyst RLF	mo interest accrued thru mo end	-Split-	1,020.83	1,616.64
Total for 311	8 Interest Income -	RLF					\$1,616.64	
Total for 3000	Unrestricted Rever	nues					\$1,616.64	
3910 Grants -	· Inkind							
	Journal Entry	24036		Unrestricted	DOLA Capacity Grant via LP Alliance May-Oct	-Split-	29,768.80	29,768.80
Total for 3910	Grants - Inkind						\$29,768.80	
Total for Incon	ne						\$31,385.44	
Expenses								
•	g Grants Distributed	ŀ						
11/01/2024	-	1748	La Plata Economic Development Alliance	Unrestricted	20% match DOLA Capacity grant Oct	2000 Accounts Payable	3,175.50	3,175.50
Total for 4004	Matching Grants D	istribute	d				\$3,175.50	
4009 Grant P	roject Exp - In Kind							
	Journal Entry	24036		Unrestricted	DOLA Capacity Grant via LP Alliance May-Oct	-Split-	29,768.80	29,768.80
Total for 4009	Grant Project Exp	- In Kind					\$29,768.80	
4015 Client L	oan Expenses							
11/30/2024	Journal Entry	24031		Catalyst RLF	mo accrued loan servicing fee to Region 9	-Split-	145.83	145.83
Total for 4015	Client Loan Expen	ses					\$145.83	
4080 Liability	Insurance							
-	Journal Entry	24034		Unrestricted	monthly liab insurance expense	-Split-	127.84	127.84
Total for 4080	Liability Insurance						\$127.84	

Revenue & Expense Transaction Detail

November 2024

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
4122 Office E	Expense							
11/18/2024	Expense		Intuit Software	Unrestricted	accounting software 11/18 - 12/31/2024	1000 TBK Operating Account	141.58	141.58
Total for 412	2 Office Expense						\$141.58	
4315 Profess	sional Services							
4394 Prof'l S	Services-Hsng Strat	tegy						
11/01/2024	Bill		La Plata Economic Development Alliance	Unrestricted	mo contract for 2024	2000 Accounts Payable	14,833.33	14,833.33
Total for 439	94 Prof'l Services-H	sng Strat	egy				\$14,833.33	
4398 Prof'l S	Services - Admin Fe	ee						
11/01/2024	Bill		La Plata Economic Development Alliance	Unrestricted	mo admin 2024	2000 Accounts Payable	1,993.33	1,993.33
Total for 439	98 Prof'l Services -	Admin Fe	90				\$1,993.33	
4399 Prof'l S	Services-Housing A	ssess						
11/14/2024	Bill	LP 3	Root Policy Research, Inc	Needs Assess	installment pmt 3 ; 27,156.02 remains on contract	2000 Accounts Payable	12,096.20	12,096.20
11/20/2024	Bill		Allen & Associates	Needs Assess	housing data research	2000 Accounts Payable	500.00	12,596.20
Total for 439	99 Prof'l Services-H	ousing A	ssess				\$12,596.20	
Total for 431	5 Professional Serv	rices					\$29,422.86	
4340 Rent								
11/01/2024	Check	3359	Durango Chamber of Commerce	Unrestricted	mo rent	1000 TBK Operating Account	350.00	350.00
Total for 434	0 Rent						\$350.00	
Total for Expe	enses						\$63,132.41	
Net Income							\$ - 31,746.97	





Emily Lashbrooke, Executive Director



Create builder partnership for contracting with local builders to keep dollars here





Create Partnerships with banks for Favorable Construction and Home Loans Work with leading Employers to retain or recruit their workforce with Housing









Secure the land



Connect
homeowners with
home loan products
and move-in-ready
homes











































More housing Now

2M
Infrastructure
grant

Prop 123 Homeownership fund

55K per house max grant

Restrictions
Maximum 100%
AMI owners

Implement Lottery
Implement 30yr
Deed Restriction

GOAL-Occupy 10 homes with homeowners 12/2024



Leverage any and all subsidies

Water and Sewer= 27,000 per home

Permitting fees from County and HOA =2200.00 per home

Grant to cover electric connection

Secured \$2,770,000.00 grant funding
To help build workforce housing



2B2b1G

\$328,000. sell price w/DOH Funding 55K

7%x 30 years =2182.00 monthly payment Pl

100% AMI =\$66,000 single

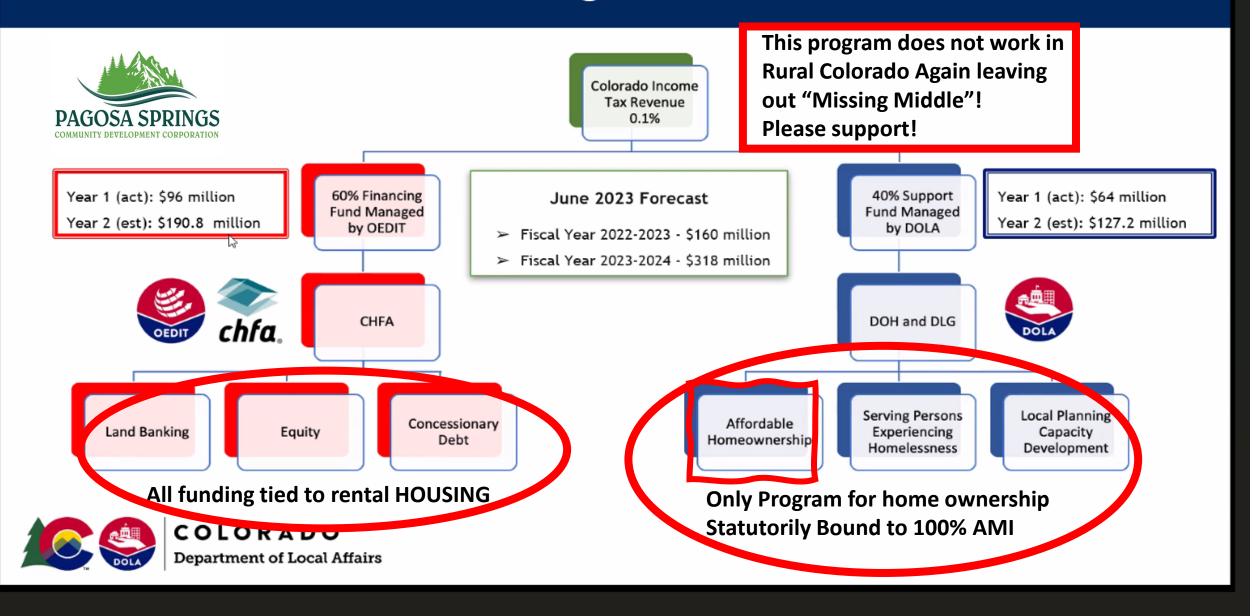
30% of income on housing

= 1650.00 monthly payment

35% of income = 1925.00

The 100% AMI is still short 300-500 hundred per month! We lost 8 teachers and 1 EMT due to \$500-1000 annually too much income to qualify for these homes!

State Affordable Housing Fund







Thank you! Questions?



2025 Budget Draft at 11/20/2024

2025 Budget Draft at 11/20/20	24		ı						1					Ι
						24 Budget	ı	24 Budget		2024	١.	2025 5 . 6		2024 Budget Notes
5			۱		_	<u>pproved</u>	_	<u>mended</u>	_ ا	<u>2024</u>	4	2025 Draft		when amended in
<u>Budget Item</u>	20	122 Actual	20	23 Actual	(1	Dec 2023)	()((June 2024)		Projected		<u>Budget</u>	2025 Budget Notes	June
Beginning Fund Balance - unrestricted	Ś	265,210	\$	223,055	\$	228,841	\$	228,841	\$	228,841	Ś	1,237,444		
	•	203,210	_	223,033	_	220,042	_	220,012	ļ •	220,012	, T	2,237,444		
Revenue														
Member Contributions **			\$	225,000	\$	225,000	\$	261,600	\$	261,600	\$	230,850		pulls from below
														DIDF received March
Donations							\$	963,552	\$	963,552				plus \$25,000 expected final pmt
Sponsorships							\$	21,000	\$	21,000	\$	21,000	Housing Summit sponsors	
Fee Income							\$	2,206	\$	2,741	\$	7,000	Housing Summit registrations	
Interest Income (bank accounts)	\$	76	\$	_	\$	_	\$	8,300	\$	14,360	\$	360		on DIDF funds prior to grants out
,	'		,		'		<u>'</u>	-,	<u> </u>		Ś	10 025	1.75% interest rate on \$950,000	to grants out
Interest Income - RLF									\$	4,594	Ş	16,625	disbursed through RLF CHFA grant for needs	
Grants									\$	24,970			assessment	
Grants (In Kind 2024, 2025)			\$	_	\$	-	\$	64,133	\$	47,900	\$	144,500	This grant is flowing through Town of Ignacio; In Kind to RHA	DOLA Local Planning Capacity Grant (RHA administer; Ignacio is fiscal sponsor); est spend 1/4 2024, 3/4 2025
Total Revenue	\$	76	\$	225,000	\$	225,000	\$	1,320,791	\$	1,340,717	\$	420,335		
<u>Expenses</u>														
Project Costs - IGA Funded														
Project Cost - Grant Funded (In Kind 2024, 2025)			\$	-	\$	-	\$	14,133	\$	47,900	\$	144,500	This grant is flowing through Town of Ignacio - In Kind to RHA	DOLA Local Planning Capacity Grant (RHA administer; Ignacio is fiscal sponsor); est spend 1/4 2024, 3/4 2025
														DOLA Capacity Grant match comes from
Grant Matches			\$	-	\$	-	\$	12,827	\$	11,975			see RHA Director line	LPEDA contract
Admin Contract (LPEDA)	\$	21,700	\$	22,800	\$	23,920	\$	23,920	\$	23,920	_	23,920		
Audit Fees	\$	7,300	\$	5,200	\$	6,500	\$	8,500	\$	9,008	\$	9,200		adjust to actual
Legal Fees	\$	4,097	\$	4,445	\$	3,500	\$	3,500	\$	5,900	\$	5,000		
Loan Service Fees									\$	656	\$	2,375	0.25%	
Web Maintenance			\$	-	\$	1,248	\$	1,248	\$	200	\$	5,000		

Professional Services Housing Strategy (LPEDA)	\$	3,000	\$	178,531	\$	178,000	\$	228,000	\$	178,250	\$	120,000		Alliance implentation work DIDF, DOLA Capacity grant subcontract coord, needs assessment coord
RHA Director (subcontract, part time to start)											\$	40,000	position forms with DOLA Capacity grant through Town of Ignacio (2025 only); this budget line meets or exceeds grant match	
Profesional Services - Housing Assessment							\$	25,000	\$	25,000				
Liability Insurance	\$	1,582	\$	1,692	\$	1,760	\$	1,537	\$	3,367	Ś	1,600		
General Operating	<u> </u>	,		,	Ė	,	Ė	,	Ė	-,	Ė	,		
(rent, utilities, office)			\$	5,546	\$	6,000	\$	6,000	\$	6,475	\$	6,840		
Training					\$	4,000	\$	4,000	\$	4,100	\$	4,000		
Outreach and Housing Summit	\$	1,552			Ś	15,000	Ś	15,000	\$	14,863	Ś	26,000	16,000 direct expense; 10,000 for Summit coordination	summit coordination work subcontracted; not part of LPEDA work
Misc	\$	3,000	Ś	1,000	\$	1,040	\$	1,040	\$	500	Ś	1,040	Summit coordination	WOTK
Total Expenses	\$	42,231	\$	219,214	Ś	240,968	Ś	344,705	Ś	332,114	-	389,475		
Net	\$	(42,155)	\$	5,786	Ė	(15,968)	\$	976,087	\$	1,008,603		30,860		2024 Note: 963552 is DIDF; Operating Net is \$45,051
Ending Fund Balance	\$	223,055	\$	228,841	\$	212,873	\$	1,204,927	\$	1,237,444	\$	1,268,304		
Fund Balance Reserve	\$	1,267	\$	6,576	\$	7,229	\$	10,341	\$	9,963	\$	11,684	This figure is 3% of actual/budgeted expenses	TABOR requirement is 3% of total expenses for the year to be held in reserve
Fund Balance Excess/Deficit	\$	221,788	\$	222,264	\$	205,644	\$	1,194,586	\$	1,227,481	\$	1,256,620		

** Member contributions - Board recommended split		<u>2023</u>		<u>2024</u>	
County	61%	\$	137,250	\$	137,250
City of Durango	32%	\$	72,000	\$	72,000
Bayfield	5%	\$	11,250	\$	11,250
Ignacio	2%	\$	4,500	\$	4,500
Member contributions total:	100%	\$	225,000	\$	225,000



RESOLUTION NO. 2024-05

(Pursuant to 29-1-108, C.R.S.)

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE REGIONAL HOUSING ALLIANCE OF LA PLATA COUNTY TO ADOPT THE 2025 BUDGET AND APPROPRIATE SUMS OF MONEY

Part I: Adoption

WHEREAS, the Board of Directors (Board) of the Regional Housing Alliance of La Plata County (RHA) has relied on officers and staff to prepare and submit a proposed budget to said governing body; and

WHEREAS, the proposed 2025 budget was presented to the Board for its consideration on October 15, 2024, and open for public review thereafter; and

WHEREAS, the final 2025 budget denotes estimated revenues and expenditures and is now prepared for final consideration; and

WHEREAS, upon due and proper notice, published or posted in accordance with the requirements of Colorado law, a public hearing was held on November 14, 2024, and interested members of the public were given the opportunity to file or register any objections to said proposed budget; and

WHEREAS, following the public hearing, the 2025 budget has been reviewed by the Board and is now ready for adoption.

NOW THEREFORE, BE IT RESOLVED by the Board of Directors of the Regional Housing Alliance of La Plata County, Colorado:

SECTION 1. The budget attached herein as Exhibit A is hereby approved and adopted as the budget of the RHA for the 2025 calendar year.

SECTION 2. The budget hereby approved and adopted shall be signed by the Chair of the Board of Directors and made a part of the public records of the Regional Housing Alliance.

Part II: Appropriation

WHEREAS, the RHA has made provision in the Budget for revenues in an amount equal to or greater than the total proposed expenditures as set forth in said budget, and:

WHEREAS, it is not only required by law but also necessary to appropriate the revenues and reserves or fund balances provided in the budget to and for the purposes described below, therefore establishing a limitation on expenditures for the operations of the RHA, and;

NOW THEREFORE, BE IT RESOLVED by the Board of Directors of the Regional Housing Alliance of La Plata County, Colorado:

SECTION 1. Estimated revenues are as follows:

GENERAL FUND:

Beginning Fund Balance: \$1,237,444

 Member Contributions:
 \$ 230,850

 Grants:
 \$ 144,500

 Loan Fund Interest
 \$ 16,985

 Program Fee
 \$ 28,000

 Total Revenue:
 \$ 420,335

SECTION 2. Estimated expenditures are as follows:

GENERAL FUND:

Project Costs: \$ 144,500 Project Cost Match: \$ 40,000 Alliance Administration: \$ 204,975 Total Expenditures: \$ 389,475

Ending Fund Balance: \$1,268,304

ADOPTED IN DURANGO, LA PLATA COUNTY, COLORADO this 12th day of December, 2024.

ATTEST:	BOARD OF DIRECTORS REGIONAL HOUSING ALLIANCE OF LA PLATA COUNTY
X	X
La Plata Economic Development Alliance, Secretary	Patrick Vaughn, President

Exhibit A 2025 Budget



2025 Budget Draft at 11/20/2024

					20	24 Budget	20	024 Budget				
					App	roved (Dec	Am	ended (June				
Budget Item	2	022 Actual	20	23 Actual		2023)		2024)	202	24 Projected	20	25 Budget
Beginning Fund Balance - unrestricted	\$	265,210	\$	223,055	\$	228,841	\$	228,841	\$	228,841	\$	1,237,444
<u>Revenue</u>												
Member Contributions **			\$	225,000	\$	225,000	\$	261,600	\$	261,600	\$	230,850
Donations							\$	963,552	\$	963,552		
Sponsorships							\$	21,000	\$	21,000	\$	21,000
Fee Income							\$	2,206	\$	2,741	\$	7,000
Interest Income (bank accounts)	\$	76	\$	-	\$	-	\$	8,300	\$	14,360	\$	360
Interest Income - RLF									\$	4,594	\$	16,625
Grants									\$	24,970		
Grants (In Kind 2024, 2025)			\$	-	\$	-	\$	64,133	\$	47,900	\$	144,500
Total Revenue	\$	76	\$	225,000	\$	225,000	\$	1,320,791	\$	1,340,717	\$	420,335
<u>Expenses</u>												
Project Costs - IGA Funded												
Project Cost - Grant Funded												
(In Kind 2024, 2025)			\$	-	\$	-	\$	14,133	\$	47,900	\$	144,500
Grant Matches			\$	-	\$	-	\$	12,827	\$	11,975		
Admin Contract (LPEDA)	\$	21,700	\$	22,800	\$	23,920	\$	23,920	\$	23,920	\$	23,920
Audit Fees	\$	7,300	\$	5,200	\$	6,500	\$	8,500	\$	9,008	\$	9,200
Legal Fees	\$	4,097	\$	4,445	\$	3,500	\$	3,500	\$	5,900	\$	5,000
Loan Service Fees						•			\$	656	\$	2,375
Web Maintenance			\$	-	\$	1,248	\$	1,248	\$	200	\$	5,000
Professional Services Housing Strategy												
(LPEDA)	\$	3,000	\$	178,531	\$	178,000	\$	228,000	\$	178,250	\$	120,000
RHA Director												
(subcontract, part time to start)											\$	40,000
Profesional Services - Housing Assessment							\$	25,000	\$	25.000		
Liability Insurance	\$	1,582	\$	1,692	\$	1,760	\$	1,537	\$	3,367	\$	1,600
General Operating		,	Ė	, .	Ė	,		,	Ė			,
(rent, utilities, office)			\$	5,546	\$	6,000	\$	6,000	\$	6,475	\$	6,840
Training			Ė	, -	\$	4,000		4,000	\$	4,100	\$	4,000
Outreach and Housing Summit	\$	1,552			\$	15,000	\$	15,000	\$	14,863	\$	26,000
Misc	\$	3,000	\$	1,000	\$	1,040	\$	1,040	\$	500	\$	1,040
Total Expenses	\$	42,231	\$	219,214	\$	240,968	\$	344,705	\$	332,114	\$	389,475
Net	\$	(42,155)	\$	5,786	\$	(15,968)	\$	976,087	\$	1,008,603	\$	30,860
Ending Fund Balance	\$	223,055	Ś	228.841	Ś	212,873	Ś	1,204,927	Ś	1,237,444	Ś	1,268,304
Fund Balance Reserve	\$	1,267	\$	6,576	Ś	7,229	Ś	10,341	Ś	9,963	Ś	11,684
Fund Balance Excess/Deficit	\$	221.788	\$	222.264	Ś	205,644	\$	1,194,586	\$	1,227,481	\$	1,256,620

** Member contributions - Board recommended split	2023	1	2024		2025	
County	61% \$	137,250	\$	137,250	\$	140,819
City of Durango	32% \$	72,000	\$	72,000	\$	73,872
Bayfield	5% \$	11,250	\$	11,250	\$	11,543
Ignacio	2% \$	4,500	\$	4,500	\$	4,617
Member contributions total:	100% \$	225,000	\$	225,000	\$	230,850



Job Title: RHA Director

Employment Status: Full-time Regular or Contract

Location: Durango, Colorado

Organization: Regional Housing Alliance of La Plata County (RHA)

About the Organization:

The Regional Housing Alliance of La Plata County (RHA) is a collaborative organization dedicated to addressing the housing needs of the region. RHA works with local governments, non-profits, and the private sector to create and sustain affordable and workforce housing solutions. Our mission is to facilitate and support the preservation, rehabilitation, and development of appropriate affordable/attainable housing for the workforce essential to the long-term economic sustainability and resiliency of La Plata County and its communities.

Position Overview:

The RHA Director is responsible for the overall leadership, management, and operation of the organization. This role requires a visionary leader who can work collaboratively with various stakeholders, including government officials, community members, and housing advocates, to develop and implement strategies that address the region's housing challenges. Director shall perform said services under general direction of the RHA Board of Directors, and La Plata Economic Development Alliance (LPEDA) Executive Director.

Key Responsibilities:

Strategic Leadership

- Develop and implement the strategic plan to advance the mission of the RHA.
- Lead initiatives to increase the availability of attainable and workforce housing in La Plata County.
- Foster partnerships with local governments, community organizations, and the private sector to promote housing development.

Fundraising and Resource Development

- Lead tax campaign to establish a sustainable funding source as a top priority in year 1
- Identify and pursue funding opportunities, including grants, donations, and partnerships.
- Develop and implement fundraising strategies to support the organization's programs and initiatives.
- Cultivate relationships with donors and funders to secure ongoing support.
- Manage the DOLA Local Capacity Grant, in conjunction with LPEDA, awarded to the Town of Ignacio on behalf of the Regional Housing Alliance (RHA) and its four government partners. Ensure compliance with grant requirements and alignment with Proposition 123's affordable housing goals.
- Collaborate with La Plata County's jurisdictions to increase infrastructure and capacity, supporting the alignment of affordable housing strategies. Utilize the one-time DOLA funds effectively to fast-track projects and meet community housing needs.

Community Engagement

- Serve as the primary spokesperson for the RHA, representing the organization at public meetings, conferences, and in the media.
- Build and maintain strong relationships with key stakeholders, including local government officials, community leaders, and residents.
- Engage with the community to identify housing needs and develop programs that address those needs.

Advocacy and Policy Development

- Advocate for policies and funding at the local, state, and federal levels that support attainable housing development.
- Work with policymakers and community leaders to develop and implement housing policies that benefit the region.
- Stay informed of trends and developments in housing policy and funding and apply that knowledge to RHA's work.

Organizational Management

- Oversee the day-to-day operations of the RHA, ensuring effective and efficient management of resources.
- Provide leadership and direction to a small contracted team of staff that includes administrative
 and operational capacity regarding the services in the LPEDA's Professional Services
 Agreement with the RHA, to assist with staffing gaps during a time of employee transitions.
- Develop and monitor the organization's budget, ensuring financial sustainability and accountability.

Qualifications

- Bachelor's degree in public administration, urban planning, business, or a related field (Master's degree preferred).
- A minimum of 5 years of experience in housing development, public administration, or a related field, with at least 3 years in a leadership or management role.
- Strong understanding of attainable and workforce housing issues, particularly in rural and mountain communities.
- Proven track record of successful strategic planning, project management, and team leadership.
- Excellent communication and interpersonal skills, with the ability to build relationships and work collaboratively with diverse stakeholders.
- Experience in advocacy, policy development, and fundraising.
- Ability to manage multiple projects and priorities in a fast-paced environment.

Compensation

The salary for this position is competitive and commensurate with experience within the range of \$100,000-\$120,000 annually plus benefits and relocation stipend.

Application Process

Interested candidates should submit a cover letter, resume, and three professional references to rha@yeslpc.com by November 25, 2024. Applications will be reviewed on a rolling basis until the position is filled.

The Regional Housing Alliance of La Plata County is an equal opportunity employer and encourages applications from individuals of all backgrounds.

The Regional Housing Alliance (RHA) of La Plata County is a multi-jurisdictional agency created in 2004 by an Intergovernmental Agreement (IGA) between La Plata County, City of Durango, Town of Bayfield, and Town of Ignacio. The RHA's mission is to facilitate and support the preservation, rehabilitation, and development of appropriate affordable/attainable housing for the workforce essential to the long-term economic sustainability and resiliency of La Plata County and its communities.

Eva M. Henson

558 Hermosa Meadows Road, Durango, Colorado 81301 • 970-406-1430 (c) • soluveraconsulting@gmail.com

Regional Housing Alliance of La Plata County La Plata Econ. Dev. Alliance Sarah Tober, LPEDA Exec. Director P.O. Box 2587 Durango, CO 81301

Dear RHA Board of Directors and Hiring Manager,

I am writing to express my interest in the Contract Director role at the Regional Housing Alliance of La Plata County (RHA). With a strong background in public administration, affordable housing development, and community collaboration, I am excited about the opportunity to contribute to RHA's mission of advancing attainable and workforce housing solutions for La Plata County.

As an experienced housing professional, I have successfully developed and executed innovative housing initiatives that expanded affordable housing options. In my previous role as Housing Innovation Manager for the City of Durango, I led multi-stakeholder partnerships involving local governments, non-profits, and private developers to address housing shortages, resulting in over 200 units in the development pipeline. I also increased the city's housing budget from \$500,000 to \$10 million within just two years through strategic funding efforts. Additionally, I have managed both state and federal grants, ensuring compliance with funding requirements, and spearheaded community engagement efforts to ensure projects align with local needs.

RHA's focus on collaboration with local governments and leveraging private sector resources aligns closely with my experience. I have worked alongside city planners, housing advocates, and policymakers to promote policies that advance sustainability and inclusivity in housing development. Furthermore, my expertise in fundraising — through tax campaigns, grant writing, and donor cultivation—supports RHA's goal of establishing a sustainable funding base to support affordable housing projects.

I am particularly drawn to RHA's mission to support workforce housing, which is essential for the long-term economic vitality of La Plata County. Having firsthand experience navigating the complexities of housing in rural and mountain communities, I am passionate about finding creative solutions to address the unique challenges faced by residents, especially those critical to the region's economy. In addition to my housing development experience, I bring strong communication skills, a collaborative leadership style, and a proven ability to navigate complex policy environments.

Currently, as a housing consultant with Soluvera LLC, I provide tailored services to help communities and organizations develop strategic, innovative solutions to their housing challenges. I am confident that my experience in affordable housing development, strategic planning, and community engagement will enable me to make a meaningful impact as the Contract Director for the RHA.

I would welcome the opportunity to further discuss how my skills and background align with the goals of the organization. Thank you for your time and consideration. I look forward to the possibility of working together to support regional housing initiatives.

Sincerely, Eva Henson

Eva M. Henson

558 Hermosa Meadows Road, Durango, Colorado 81301 ■ 970-406-1430 (c) ■ soluveraconsulting@gmail.com

Consultant _____

Independent Contractor | September 2024 - Current | Empowering Communities and Organizations through Strategic Housing Solutions

At Soluvera LLC, I provide tailored housing consultant services to strengthen communities and organizations facing housing challenges. With expertise in planning, technical assistance, project management, and below market housing development, I focus on creating affordable and attainable housing options for local residents.

My mission is to collaborate with local partners and engage communities to inspire effective policies, develop impactful programmatic solutions, and offer resources that encourage best practices - all with a vision of transforming the housing landscape and building sustainable, inclusive communities.

Work History

Housing Innovation Manager- November 2021- July 2024

City of Durango - Durango, Colorado

Create, implement, lead, and administer community housing initiatives towards the goal of maintaining and enhancing quality of life in Durango through creation and support of housing development. The Division works collaboratively with established community partners and seeks out new partnership opportunities on a local, state and federal level. To further city housing goals based on the 2024 Strategic Plan for "Innovative Housing and Economic Development" the Division is focused in the following:

Program Areas

- New Housing Development
- Preservation of Existing Housing
- Partnerships

- Housing Programs
- Land Acquisitions and Land Banking
- Funding Sources

- Adaptive Reuse
- Housing Policy and Code
- Public Relations and Outreach

Core Functions

- · Cultivate innovative housing solutions and partnerships to advance the development of a variety of housing options to support a multigenerational and mixed-income community to narrow the gap between income levels and housing affordability.
- · Direct, plan, and coordinate housing policy, programs, and residential development.
- · Serve as the face of housing for the city and stimulate its growth as a sustainable, equitable community.
- · Create and manage overall strategy to strengthen the community's access to housing and affordability.
- · Propose, execute, and evaluate affordable and attainable workforce housing strategies for implementation and update policy, programs and procedures accordingly.
- · Advance public relations through various forms of communication, outreach, and education to provide public awareness of city housing objectives, financial commitments, and tangible outcomes achieving city housing goals.
- · Manage and supervise two housing staff to create, implement, and execute the annual housing work plan.
- · Develop and prepare annual multi-million dollar housing budget and housing revenue forecasts for Fair Share fee-in-lieu, Twin Buttes, and Three Springs transfer fees.
- Project manager for city's inclusionary zoning program and oversee contractual agreements.
- Attend community meetings and educate constituents, gather feedback on key issues, and create presentations for public meetings.

Housing Manager- February 2020 to November 2021

Town of Frisco - Frisco, Colorado

Create and implement housing strategies to achieve the Town's housing goals contained in the yearly Council Strategic Plan, the 2019 Frisco Community Plan, and the Strategic Housing Implementation Plan. Manage and administer the Town's housing programs and initiatives, including employee housing, new housing development, short-term rental license program, below-market deed restriction inventory management, housing policy and land use code updates with a focused effort in the affordable and attainable workforce housing continuum.

Core Functions

- Manage and oversee 153 deed restriction unit portfolio including annual compliancy, resale calculations, and coordination with Summit Combined Housing Authority for household qualifications and Area Median Income (AMI) changes.
- Create and prepare Request for Proposals and supporting agreements or contracts with partners for new housing developments.
- Maintain housing data and research best practice trends related to deed restriction templates.
- Implement and report information about the town's housing programs and housing projects through public outreach to increase awareness.
- Manage and oversee 18 town-owned rental properties including selection process of tenants, preparation and execution of leases, rent collection, enforcement of leases, and handling and resolving tenant issues.
- Develop and prepare annual multi-million housing dollar budget that includes consistent housing revenue streams from county wide sales taxes dedicated to housing initiatives for affordable and attainable workforce.
- Assist in analyzing community needs, changing market conditions, keep abreast of trends and opportunities relevant to
 housing, provide pertinent information and recommendations to elected officials, seek new innovative opportunities to
 improve programs and services, and make adjust to policies and procedures accordingly.
- · Responsible for housing grant administration including submittal of grant applications, reporting ,and compliancy.
- · Advance housing development projects aimed at increasing housing supply including new construction, acquisition, and through creation of public-private partnerships.
- Project manager for advancing town housing projects through concept to stabilization including due diligence, navigating various project approvals, to permit issuance, and through construction completion.
- · Stay informed and updated on local, state, and federal funding opportunities and application processes for Colorado.

Executive Administrative Manager - March 2013 to February 2020

Summit County Government - Breckenridge, Colorado

Led an administrative team to perform a wide range of complex executive and legal responsibilities for the County Manager, Board of County Commissioners (BOCC) and County Attorney offices to support efficient county business operations.

Legal Assistant - January 2011 to March 2013

Carlson, Carlson & Dunkelman, LLC Attorneys at Law - Frisco, Colorado

Colorado Licensed Realtor - April 2005- April 2014 Keller Williams Realty, Inc. - Frisco, Colorado

Development Project Specialist- November 2003 to December 2005 **Keystone Resort Development Company** – Keystone, Colorado

EDUCATION —
ED CATION
Bachelor of Arts: English Literature and a Minor in Journalism, 2002
University of Cincinnati - Cincinnati, Ohio
CERTIFICATIONS —
Colorado Notary - Commission expires February 8, 2028
Colorado Real Estate License - April 2005 - April 2014

Nicol Killian

former Community Dev. Director Town of Bayfield 970-799-3921 (c)

REFERENCES

Pam Moore

Executive Director HomesFund 970-759-3318 (c) pam@homesfund.org

Elizabeth Salkind

Executive Director, Housing Solutions for the Southwest 970-749-7688 (c) esalkind@swhousingsolutions.com



2025 Meeting Schedule

2nd Thursday of the Month 2-4 p.m.

Durango Chamber of Commerce 2301 Main Avenue Durango, CO 81301

= 511 511 5 5 5 5 5		
Date	Location	
9	Conference Room	
13	Conference Room	
13	Conference Room	
10	Conference Room	
8	CANCEL	
12	Conference Room	
10	Conference Room	
14	Conference Room	
11	CANCEL	
9	Conference Room	
13	Conference Room	
11	Conference Room	
	Date 9 13 13 10 8 12 10 14 11 9	

Events

April	29	SW Housing Summit
September/Oct.	TBD	Board Retreat
October	TBD	Housing Colorado
	(8-10 anticipated)*	Conference
October	15	Proposed Budget to
		Governing Body
December	31	Adopt Budget before
		this date